

### What's Trending This Quarter

“As profitability becomes more challenging to achieve, corporate legal departments become increasingly operationalized and self-sufficient and competition diversifies to incorporate alternate service providers, there is mounting pressure for law firms to keep the pace. When it comes to the business of law, there are three keys to success: innovation, strategic human capital growth, and the prioritization of talent management.” - Mary Rosenfeld D’Eramo, Esq.

“Demand for lateral talent remains very strong, especially at the partner level in transaction related practices. Equally strong is the desire for large scale acquisitions and mergers, and we expect the industry consolidation to continue, especially in the middle market as we head into 2019.” - Avery Ellis, Esq.

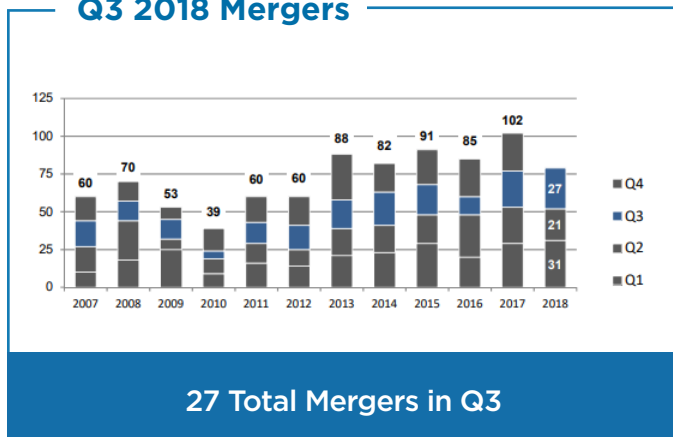
### Q3 2018 Mergers & Acquisitions



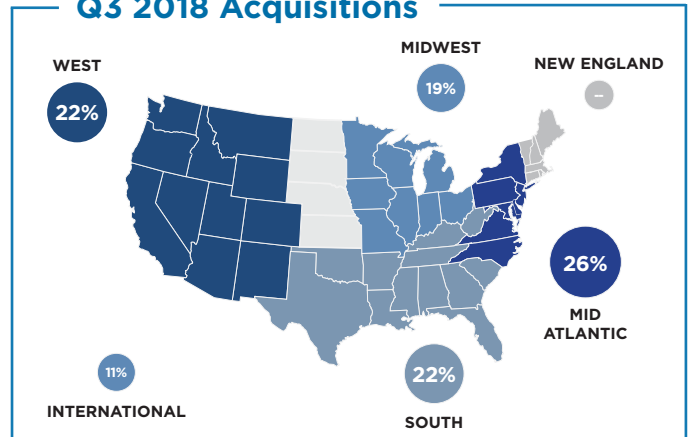
### Q3 2018 U.S. Lateral Moves

<b>241</b>	Corporate and Securities
<b>166</b>	Litigation
<b>159</b>	Intellectual Property
<b>115</b>	Real Estate
<b>90</b>	Banking and Financial Institutions
<b>41</b>	Taxation

### Q3 2018 Mergers



### Q3 2018 Acquisitions



**A total of 1,398 lateral moves were made in Q3 2018. Mestel & Company has highlighted the 7 states below, which have demonstrated strong lateral move activity by practice area. These are the ones to watch!**

## Total Lateral Moves by Practice Area Q3 2018

<p><b>NY</b> <b>244</b></p>	<p>Corporate and Securities (60), Banking and Financial Institutions (34), Intellectual Property (29), Litigation (18), Real Estate (16), Bankruptcy (14), Employment and Labor (12), White Collar Criminal Defense (11), Products Liability (7), Taxation (6), Health Law (6) Commercial Law (5), Insurance Law (4), Creditors' &amp; Debtors' Rights (3), Antitrust (3), Contracts (2), Transportation (2), Workers Comp. &amp; Other Comp. Systems (2), Alternative Dispute Resolution (2), International Law (1), Civil Rights (1), Entertainment &amp; Sports Law (1), Immigration Law (1), Trust &amp; Estates (1), Criminal Practice (1), Family Law (1), Internet Law (1).</p>
<p><b>CA</b> <b>219</b></p>	<p>Corporate and Securities (42), Intellectual Property (40), Litigation (30), Employment and Labor (28), Real Estate (16), Banking &amp; Financial Institutions (9), Products Liability (7), Commercial Law (4), Entertainment &amp; Sports Law (4), Health Law (4), Bankruptcy (4), Taxation (4), Energy &amp; Natural Resources (3), Contracts (2), Environmental Law (2), Antitrust (2), Civil Rights (2), Insurance Law (2), Internet Law (2), Criminal Practice (2), Alternative Dispute Resolution (2), Consumer Protection (1), Creditors' &amp; Debtors' Rights (1), Transportation (1), Trust &amp; Estates (1), Torts (1), White Collar Criminal Defense (1), Workers Comp. &amp; Other Comp. Systems (1), Government Law (1).</p>
<p><b>TX</b> <b>174</b></p>	<p>Corporate and Securities (41), Litigation (21), Banking &amp; Financial Institutions (15), Employment and Labor (13), Real Estate (12), Commercial Law (9), Energy and Natural Resources (9), Bankruptcy (8), Intellectual Property (6), Taxation (6), Products Liability (5), White Collar Criminal Defense (4), Health Law (4), Environmental Law (3), Trusts &amp; Estates (3), Government (2), Insurance Law (2), Internet Law (2), Public Utilities (2), Alternative Dispute Resolution (2), International Law (1), Antitrust (1), Communications &amp; Media Law (1), Constitutional Law (1), Education Law (1).</p>
<p><b>DC</b> <b>117</b></p>	<p>Corporate and Securities (17), Intellectual Property (15), Litigation (13), Taxation (10), Antitrust (9), Energy and Natural Resources (8), Health Law (7), Employment &amp; Labor (5), Banking and Financial Institutions (5), White Collar Criminal Defense (4), Insurance Law (4), Alternative Dispute Resolution (4), Commercial Law (2), Contracts (2), Products Liability (2), Government (2), Administrative Law (1), Civil Rights (1), Entertainment &amp; Sports Law (1), Internet Law (1), Trusts &amp; Estates (1), Real Estate (1), Public Utilities (1), International Law (1).</p>
<p><b>IL</b> <b>119</b></p>	<p>Corporate and Securities (22), Litigation (17), Intellectual Property (12), Real Estate (9), Taxation (7), Employment and Labor (7), Commercial Law (7), Banking and Financial Institutions (7), Products Liability (5), Education Law (3), Energy and Natural Resources (3), Health Law (3), Internet Law (3), Communications and Media Law (2), Antitrust (2), Insurance Law (2), Alternative Dispute Resolution (1), Bankruptcy (1), Government (1), Torts (1), Trust &amp; Estates (1), Workers Comp and Other Comp Systems (1), Transportation (1), International Business and Commercial Law (1).</p>
<p><b>FL</b> <b>64</b></p>	<p>Litigation (8), Corporate and Securities (7), Real Estate (7), Health Law (7), Commercial Law (6), Workers Comp and Other Comp Systems (5), Employment and Labor (5), Products Liability (5), Alternative Dispute Resolution (3), Banking &amp; Financial Institutions (3), Insurance Law (2), Trusts &amp; Estates (2), Bankruptcy (2), Intellectual Property (1), Torts (1).</p>
<p><b>MA</b> <b>36</b></p>	<p>Corporate and Securities (11), Real Estate (6), Litigation (4), White Collar Criminal Defense (3), Antitrust (2), Taxation (2), Alternative Dispute Resolution (1), Commercial Law (1), Contracts (1), Product Liability (1), Banking and Financial (1), Bankruptcy (1), Energy and Natural Resources (1), Intellectual Property (1).</p>

Source: [http://www.altmanweil.com/dir\\_docs/ML2018Q3.pdf](http://www.altmanweil.com/dir_docs/ML2018Q3.pdf)