

What's Trending This Quarter

“The ground beneath us is constantly shifting, keeping the legal industry agile, and reminding partners they must remain strategic as they strive to be valued at their firm and be the counsel of choice for their clients.” - Adrienne Kalyna, Esq.

“When we look at the major differentiator in revenue generation at the top of the AM Law 100, we see that the increase in specialized attorneys at these firms drive rates up. Growing a practice requires shifting with the market and being on a platform where collaboration with other specialized attorneys related to their field is part of culture and not a challenge.” - Mary Rosenfeld D’Eramo, Esq.

“Specialization is most important both at the practice level and even more so on a client-focused industry level. You need the legal skillset and the industry knowledge to solve the client’s most pressing issues. If you are a litigator and bring industry knowledge to the table, clients will look to you to be their problem solver. You have to intimately understand the business.” - Avery Ellis, Esq.

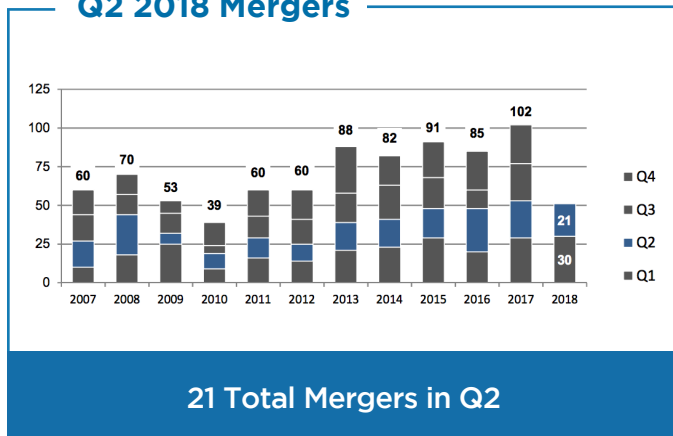
Q2 2018 Mergers & Acquisitions



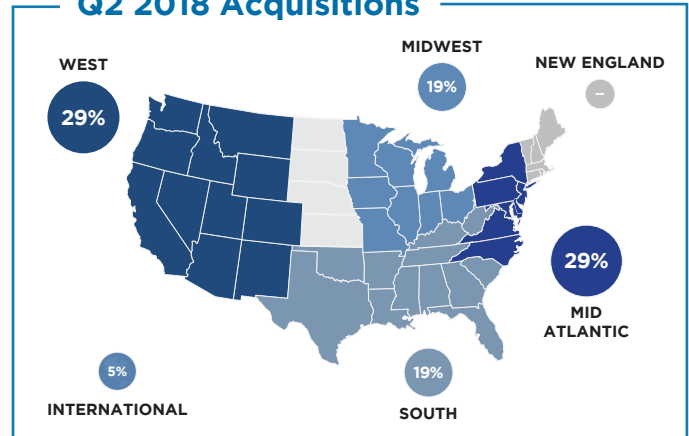
Q2 2018 U.S. Lateral Moves

172	Corporate and Securities
142	Litigation
102	Intellectual Property
84	Real Estate
47	Banking and Financial Institutions
31	Taxation

Q2 2018 Mergers



Q2 2018 Acquisitions



A total of 1,154 lateral moves were made in Q2 2018. Mestel & Company has highlighted the 7 states below, which have demonstrated strong lateral move activity by practice area. These are the ones to watch!

Total Lateral Moves by Practice Area Q2 2018

<p>NY 161</p>	<p>Corporate and Securities (40), Banking and Financial Institutions (18), Intellectual Property (17), Litigation (16), Bankruptcy (12), White Collar Criminal Defense (9), Real Estate (9), Employment and Labor (6), Taxation (4), Products Liability (4), Health Law (4) Commercial Law (3), Insurance Law (3), Creditors' & Debtors' Rights (3), Antitrust (2), Contracts (2), Transportation (2), International Law (1), Workers Comp. & Other Comp. Systems (1), Alternative Dispute Resolution (1), Civil Rights (1), Entertainment & Sports Law (1), Immigration Law (1), Trust & Estates (1).</p>
<p>CA 150</p>	<p>Litigation (28), Corporate and Securities (25), Employment and Labor (25), Intellectual Property (21), Real Estate (12), Commercial Law (4), Banking & Financial Institutions (4), Entertainment & Sports Law (4), Health Law (3), Products Liability (3), Bankruptcy (3), Contracts (2), Environmental Law (2), Antitrust (2), Civil Rights (2), Energy & Natural Resources (2), Internet Law (2), Taxation (2), Creditors' & Debtors' Rights (1), Criminal Practice (1), Transportation (1), Trust & Estates (1).</p>
<p>TX 137</p>	<p>Corporate and Securities (35), Litigation (18), Real Estate (11), Employment and Labor (10), Commercial Law (9), Banking & Financial Institutions (9), Bankruptcy (8), Energy and Natural Resources (6), Products Liability (4), Environmental Law (3), Intellectual Property (3), Taxation (3), White Collar Criminal Defense (2), Government (2), Health Law (2), Insurance Law (2), Internet Law (2), Public Utilities (2), Trusts & Estates (2), International Law (1), Alternative Dispute Resolution (1), Antitrust (1), Communications & Media Law (1).</p>
<p>DC 85</p>	<p>Intellectual Property (12), Litigation (11), Corporate and Securities (11), Taxation (9), Energy and Natural Resources (8), Antitrust (6), Employment & Labor (4), Health Law (4), White Collar Criminal Defense (3), Banking and Financial Institutions (2), Insurance Law (2), Alternative Dispute Resolution (2), Commercial Law (2), Contracts (2), Products Liability (2), Administrative Law (1), Civil Rights (1), Entertainment & Sports Law (1), Internet Law (1), Trusts & Estates (1).</p>
<p>IL 85</p>	<p>Corporate and Securities (16), Litigation (13), Taxation (7), Intellectual Property (7), Employment and Labor (6), Commercial Law (5), Products Liability (5), Banking and Financial Institutions (5), Real Estate (5), Education Law (3), Energy and Natural Resources (2), Health Law (2), Alternative Dispute Resolution (1), Antitrust (1), Bankruptcy (1), Government (1), Insurance Law (1), Internet Law (1), Torts (1), Trust & Estates (1), Workers Comp and Other Comp Systems (1)</p>
<p>FL 47</p>	<p>Litigation (8), Corporate and Securities (7), Commercial Law (5), Workers Comp and Other Comp Systems (5), Employment and Labor (4), Real Estate (4), Health Law (3), Insurance Law (2), Alternative Dispute Resolution (2), Banking & Financial Institutions (2), Products Liability (2), Trusts & Estates (2), Bankruptcy (1).</p>
<p>MA 25</p>	<p>Corporate and Securities (7), Real Estate (6), Litigation (4), Antitrust (2), Taxation (2), Alternative Dispute Resolution (1), Commercial Law (1), Contracts (1), Product Liability (1).</p>

SOURCE(S): http://www.altmanweil.com/dir_docs/ML2018Q2.pdf